



818 S. FLORES ST. SAN ANTONIO, TEXAS 78204 www.saha.org

Procurement Department

## ADDENDUM # 7

To: 1009-988-36-3324

RFQ Landscaping and Ground Maintenance Services at Various Properties

Date: 4-20-11

---

The following question has been asked:

**Question 1:** Can you provide the most recent contracted fees SAHA paid for the landscaping of each property?

**Answer 1:** Bid tabulation of current contract has been attached.

By: Carl Bottoms  
Procurement Supervisor

Date: April 20, 2011

**Cost Analysis for Landscaping****A&S Landscaping    Benny's Lawn & Garden****Routine Maintenance Service Fee per Cut**

Bella Claire	329.00	258.00
Blue Ridge	400.00	893.00
Churchhill EstateTownhouses	369.00	446.00
Encanta Villa	374.00	516.00
Homestead	889.00	1786.00
La Providencia	398.00	516.00
Monterrey Park	574.00	893.00
Pecan Hill	379.00	645.00
Pin Oak I	369.00	219.00
Regan West Apartments	98.00	219.00
Sunshine Plaza	389.00	595.00
W. C. White	294.00	258.00
Woodhill	1949.00	2381.00
Warehouse on Brazos St.	299.00	387.00
Central Office	649.00	1042.00
Courtland Heights	349.00	387.00
Mirasol Townhomes & Cottages	849.00	2381.00
Palm Lake	174.00	516.00
Sunflower	134.00	387.00
Villas de Fortuna	369.00	1130.00
Cross Creek	499.00	565.00
LC Rutledge	789.00	941.00
Morris C. Beldon	369.00	298.00
Highview	524.00	753.00
William Sinkin	394.00	446.00
Victoria Plaza	299.00	387.00
OP Schnabel	269.00	258.00
Lila Cockrell	424.00	446.00
South San	349.00	387.00
Towering Oaks	689.00	941.00
Mission Park	949.00	1506.00
Riverside	439.00	595.00
Midway	289.00	258.00
Linda Lou	319.00	258.00
Sutton Homes	No bid.	1488.00
Le Chalet	299.00	219.00
Tarry Towne	494.00	645.00
Escondida	249.00	219.00
Williamsburg	120.00	219.00
Villa Veramendi	949.00	1130.00
Springhill I	1129.00	1694.00
Springhill II	899.00	1318.00
Villa Tranchese	399.00	377.00
San Pedro Arms	149.00	179.00
Blanco Apts.	449.00	298.00
San Juan Homes	898.00	2824.00
Castle Point	769.00	753.00
Alazan Apache Courts	2749.00	5053.00
Cassiano Homes	1869.00	3790.00

**Cost Analysis for Landscaping****A&S Landscaping    Benny's Lawn & Garden**

Charles Andrews	469.00	377.00
Cheryl West	674.00	850.00
Christ the King	399.00	377.00
College Park Apartments	324.00	337.00
Francis Furey	789.00	753.00
Frank E. Hornsby	439.00	377.00
Glen Park	219.00	165.00
Henry B. Gonzalez	349.00	387.00
Jewett Circle	319.00	258.00
Kenwood North	289.00	165.00
Lewis Chatham	389.00	258.00
Madonna	439.00	387.00
Marie McGuire	249.00	165.00
Matt Garcia	339.00	377.00
Westway	849.00	1506.00
Olive Park	299.00	165.00
Park Place	1195.00	1318.00
Park Square	349.00	258.00
Parkview	259.00	258.00
Pin Oak II	349.00	258.00
Raymundo Rangel	299.00	387.00
Sahara Ramsey	224.00	165.00
Sun Park Lane	324.00	258.00
TL Shaley	794.00	753.00
Villa De San Alfonso	299.00	258.00
Villa De Valencia	689.00	516.00
Salinas Medical Building	169.00	258.00
Villa Hermosa	189.00	165.00
Village East	349.00	258.00
Warehouse Tampico	299.00	387.00
Mirasol Single Family	850.00	1506.00
Mirasol Admin Building	169.00	258.00
Kenwood Manor	139.00	179.00
Colonel George Cisneros	569.00	565.00
Dietrich Road Apts.	249.00	258.00
Fair Avenue Apts.	389.00	377.00

**Maintenance Service Fee per Cut**

Vacant Lots throughout City ¼ or less	60.00 No bid.
Vacant Lots throughout City Greater than ¼ but less than or equal to 1/2	90.00 No bid.
Vacant Lots throughout City Greater than ½ but less than or equal to 3/4	100.00 No bid.
Vacant Lots throughout City Greater than ¾ but less than or equal to 1	150.00 No bid.
Vacant Lots throughout City Greater than 1 but less than or equal to 5	200.00 No bid.
Vacant Lots throughout City Greater than 5 but less than 10	275.00 No bid.
Vacant Lots throughout City Greater than 10 but less than or equal to 15	350.00 No bid.

**Cost Analysis for Landscaping****A&S Landscaping    Benny's Lawn & Garden**

Vacant Lots throughout City Greater than 15 but less than or equal to 20	400.00	No bid.	
Vacant Lots throughout City Greater than 20 but less than or equal to 30	600.00	No bid.	
Single-family residential lots throughout the City (scattered sites)	60.00		753.00
Claremont	149.00		258.00
Warren House	224.00		258.00
Wheatley Courts	899.00		1506.00
Lincoln Heights Courts	849.00		1130.00
<b>Additional Unit Pricing Total</b>	1464.84		2069.50
<b>Ratings</b>	41.00		18.00

**Cost Analysis for Landscaping**

**Cantu Contracting    Clean Scapes    Green Grass**

<b>Routine Maintenance Service Fee per Cut</b>
--

Bella Claire	325.00	271.00	No bid.
Blue Ridge	750.00	600.00	No bid.
Churchhill EstateTownhouses	390.00	400.00	No bid.
Encanta Villa	375.00	560.00	No bid.
Homestead	775.00	776.00	850.00
La Providencia	325.00	422.50	650.00
Monterrey Park	575.00	774.00	800.00
Pecan Hill	625.00	380.00	800.00
Pin Oak I	225.00	258.00	No bid.
Regan West Apartments	140.00	150.00	No bid.
Sunshine Plaza	390.00	516.00	650.00
W. C. White	190.00	225.00	No bid.
Woodhill	1800.00	1625.00	1850.00
Warehouse on Brazos St.	225.00	300.00	No bid.
Central Office	925.00	475.00	No bid.
Courtland Heights	325.00	315.00	No bid.
Mirasol Townhomes & Cottages	900.00	1100.00	500.00
Palm Lake	275.00	325.00	No bid.
Sunflower	225.00	325.00	No bid.
Villas de Fortuna	900.00	725.00	No bid.
Cross Creek	800.00	450.00	No bid.
LC Rutledge	675.00	660.00	No bid.
Morris C. Beldon	400.00	350.00	No bid.
Highview	590.00	680.00	No bid.
William Sinkin	325.00	450.00	No bid.
Victoria Plaza	125.00	440.00	No bid.
OP Schnabel	325.00	330.00	No bid.
Lila Cockrell	300.00	330.00	No bid.
South San	190.00	300.00	No bid.
Towering Oaks	590.00	980.00	450.00
Mission Park	750.00	1200.00	700.00
Riverside	525.00	740.00	300.00
Midway	160.00	200.00	No bid.
Linda Lou	160.00	165.00	No bid.
Sutton Homes	No bid.	830.00	No bid.
Le Chalet	140.00	180.00	No bid.
Tarry Towne	290.00	275.00	No bid.
Escondida	160.00	200.00	No bid.
Williamsburg	160.00	150.00	No bid.
Villa Veramendi	1100.00	1200.00	1200.00
Springhill I	925.00	2500.00	600.00
Springhill II	850.00	1700.00	600.00
Villa Tranchese	225.00	450.00	175.00
San Pedro Arms	150.00	160.00	No bid.
Blanco Apts.	290.00	165.00	100.00
San Juan Homes	1500.00	1105.00	650.00
Castle Point	950.00	1161.00	800.00
Alazan Apache Courts	2450.00	4770.00	2100.00
Cassiano Homes	1900.00	3185.00	1600.00

**Cost Analysis for Landscaping      Cantu Contracting    Clean Scapes      Green Grass**

Charles Andrews	590.00	520.00	No bid.
Cheryl West	750.00	750.00	650.00
Christ the King	290.00	480.00	No bid.
College Park Apartments	190.00	400.00	No bid.
Francis Furey	650.00	1155.00	No bid.
Frank E. Hornsby	325.00	500.00	No bid.
Glen Park	190.00	250.00	No bid.
Henry B. Gonzalez	325.00	375.00	No bid.
Jewett Circle	190.00	500.00	No bid.
Kenwood North	150.00	370.00	No bid.
Lewis Chatham	275.00	380.00	2500.00
Madonna	190.00	300.00	No bid.
Marie McGuire	125.00	100.00	No bid.
Matt Garcia	300.00	400.00	No bid.
Westway	825.00	2040.00	No bid.
Olive Park	160.00	260.00	No bid.
Park Place	1300.00	675.00	No bid.
Park Square	165.00	260.00	No bid.
Parkview	290.00	225.00	No bid.
Pin Oak II	275.00	350.00	No bid.
Raymundo Rangel	225.00	300.00	No bid.
Sahara Ramsey	160.00	160.00	No bid.
Sun Park Lane	290.00	350.00	No bid.
TL Shaley	725.00	800.00	No bid.
Villa De San Alfonso	230.00	250.00	No bid.
Villa De Valencia	475.00	700.00	No bid.
Salinas Medical Building	175.00	240.00	No bid.
Villa Hermosa	140.00	300.00	No bid.
Village East	235.00	200.00	No bid.
Warehouse Tampico	290.00	300.00	No bid.
Mirasol Single Family	2350.00	1600.00	No bid.
Mirasol Admin Building	160.00	150.00	No bid.
Kenwood Manor	125.00	75.00	No bid.
Colonel George Cisneros	375.00	550.00	No bid.
Dietrich Road Apts.	130.00	300.00	No bid.
Fair Avenue Apts.	225.00	800.00	No bid.
<b>Maintenance Service Fee per Cut</b>			
Vacant Lots throughout City ¼ or less	50.00	25.00	No bid.
Vacant Lots throughout City Greater than ¼ but less than or equal to 1/2	50.00	30.00	No bid.
Vacant Lots throughout City Greater than ½ but less than or equal to 3/4	60.00	50.00	No bid.
Vacant Lots throughout City Greater than ¾ but less than or equal to 1	60.00	65.00	No bid.
Vacant Lots throughout City Greater than 1 but less than or equal to 5	350.00	175.00	No bid.
Vacant Lots throughout City Greater than 5 but less than 10	450.00	400.00	No bid.
Vacant Lots throughout City Greater than 10 but less than or equal to 15	650.00	500.00	No bid.

<b>Cost Analysis for Landscaping</b>	<b>Cantu Contracting</b>	<b>Clean Scapes</b>	<b>Green Grass</b>
--------------------------------------	--------------------------	---------------------	--------------------

Vacant Lots throughout City Greater than 15 but less than or equal to 20	750.00	750.00	No bid.
Vacant Lots throughout City Greater than 20 but less than or equal to 30	1150.00	1000.00	No bid.
Single-family residential lots throughout the City (scattered sites)	45.00	20.00	No bid.
Claremont	No bid.	100.00	No bid.
Warren House	No bid.	150.00	No bid.
Wheatley Courts	No bid.	1405.00	No bid.
Lincoln Heights Courts	No bid.	1200.00	No bid.

<b>Additional Unit Pricing Total</b>	1355.40	859.56	910.72
--------------------------------------	---------	--------	--------

<b>Ratings</b>	41.00	40.00	47.00
----------------	-------	-------	-------

**Cost Analysis for Landscaping**

**Monkey Tree Service    R&C Landscape    TexSun Comm**

<b>Routine Maintenance Service Fee per Cut</b>
--

<b>Bella Claire</b>	275.00	132.00	148.50
<b>Blue Ridge</b>	750.00	480.00	264.00
<b>Churchhill EstateTownhouses</b>	262.50	180.00	132.00
<b>Encanta Villa</b>	412.50	255.00	148.50
<b>Homestead</b>	1375.00	960.00	445.50
<b>La Providencia</b>	500.00	240.00	181.50
<b>Monterrey Park</b>	875.00	480.00	363.00
<b>Pecan Hill</b>	625.00	360.00	231.00
<b>Pin Oak I</b>	250.00	180.00	132.00
<b>Regan West Apartments</b>	125.00	90.00	100.00
<b>Sunshine Plaza</b>	500.00	270.00	165.00
<b>W. C. White</b>	125.00	150.00	100.00
<b>Woodhill</b>	1518.25	1620.00	1320.00
<b>Warehouse on Brazos St.</b>	375.00	165.00	100.00
<b>Central Office</b>	1125.00	540.00	396.00
<b>Courtland Heights</b>	250.00	180.00	115.50
<b>Mirasol Townhomes &amp; Cottages</b>	1050.00	720.00	379.50
<b>Palm Lake</b>	375.00	360.00	132.00
<b>Sunflower</b>	375.00	270.00	No bid.
<b>Villas de Fortuna</b>	1125.00	600.00	No bid.
<b>Cross Creek</b>	650.00	390.00	247.50
<b>LC Rutledge</b>	800.00	420.00	297.00
<b>Morris C. Beldon</b>	500.00	240.00	165.00
<b>Highview</b>	762.50	450.00	297.00
<b>William Sinkin</b>	425.00	270.00	198.00
<b>Victoria Plaza</b>	150.00	270.00	148.50
<b>OP Schnabel</b>	125.00	105.00	100.00
<b>Lila Cockrell</b>	375.00	255.00	165.00
<b>South San</b>	250.00	225.00	115.50
<b>Towering Oaks</b>	675.00	450.00	264.00
<b>Mission Park</b>	1500.00	720.00	478.50
<b>Riverside</b>	662.50	390.00	280.50
<b>Midway</b>	250.00	120.00	100.00
<b>Linda Lou</b>	400.00	90.00	100.00
<b>Sutton Homes</b>	1625.00	780.00	No bid.
<b>Le Chalet</b>	125.00	135.00	100.00
<b>Tarry Towne</b>	125.00	240.00	148.50
<b>Escondida</b>	125.00	120.00	100.00
<b>Williamsburg</b>	125.00	105.00	100.00
<b>Villa Veramendi</b>	1500.00	750.00	643.50
<b>Springhill I</b>	1900.00	810.00	643.50
<b>Springhill II</b>	1375.00	600.00	443.50
<b>Villa Tranchese</b>	400.00	255.00	165.00
<b>San Pedro Arms</b>	125.00	90.00	100.00
<b>Blanco Apts.</b>	175.00	240.00	132.00
<b>San Juan Homes</b>	1081.25	960.00	957.00
<b>Castle Point</b>	1237.50	750.00	412.50
<b>Alazan Apache Courts</b>	3625.00	4800.00	2475.00
<b>Cassiano Homes</b>	3062.50	4050.00	2046.00

<b>Cost Analysis for Landscaping</b>	<b>Monkey Tree Service</b>	<b>R&amp;C Landscape</b>	<b>TexSun Comm</b>
Charles Andrews	625.00	270.00	198.00
Cheryl West	1037.50	510.00	346.50
Christ the King	500.00	270.00	247.50
College Park Apartments	250.00	165.00	115.50
Francis Furey	925.00	480.00	330.00
Frank E. Hornsby	375.00	240.00	132.00
Glen Park	125.00	105.00	100.00
Henry B. Gonzalez	375.00	240.00	148.50
Jewett Circle	250.00	120.00	115.50
Kenwood North	175.00	120.00	148.50
Lewis Chatham	287.50	210.00	198.00
Madonna	275.00	210.00	100.00
Marie McGuire	125.00	90.00	100.00
Matt Garcia	375.00	240.00	181.50
Westway	1250.00	720.00	445.50
Olive Park	137.50	150.00	100.00
Park Place	1162.50	645.00	379.50
Park Square	250.00	225.00	100.00
Parkview	250.00	165.00	132.00
Pin Oak II	262.50	240.00	132.00
Raymundo Rangel	250.00	210.00	115.50
Sahara Ramsey	125.00	120.00	100.00
Sun Park Lane	250.00	180.00	165.00
TL Shaley	1012.50	540.00	462.00
Villa De San Alfonso	150.00	150.00	115.50
Villa De Valencia	662.50	390.00	280.50
Salinas Medical Building	175.00	210.00	66.00
Villa Hermosa	125.00	90.00	100.00
Village East	250.00	165.00	100.00
Warehouse Tampico	500.00	255.00	115.50
Mirasol Single Family	1750.00	1200.00	627.00
Mirasol Admin Building	150.00	180.00	66.00
Kenwood Manor	125.00	90.00	148.50
Colonel George Cisneros	387.50	255.00	165.00
Dietrich Road Apts.	125.00	120.00	115.50
Fair Avenue Apts.	300.00	180.00	148.50
<b>Maintenance Service Fee per Cut</b>			
Vacant Lots throughout City ¼ or less	31.25	90.00	80.00
Vacant Lots throughout City Greater than ¼ but less than or equal to 1/2	62.50	90.00	100.00
Vacant Lots throughout City Greater than ½ but less than or equal to 3/4	93.75	120.00	120.00
Vacant Lots throughout City Greater than ¾ but less than or equal to 1	125.00	120.00	125.00
Vacant Lots throughout City Greater than 1 but less than or equal to 5	312.50	150.00	225.00
Vacant Lots throughout City Greater than 5 but less than 10	625.00	240.00	325.00
Vacant Lots throughout City Greater than 10 but less than or equal to 15	1406.25	360.00	450.00

<b>Cost Analysis for Landscaping</b>	<b>Monkey Tree Service</b>	<b>R&amp;C Landscape</b>	<b>TexSun Comm</b>
Vacant Lots throughout City Greater than 15 but less than or equal to 20	1875.00	510.00	600.00
Vacant Lots throughout City Greater than 20 but less than or equal to 30	2812.50	750.00	900.00
Single-family residential lots throughout the City (scattered sites)	60.00	90.00	60.00
Claremont	125.00	90.00	100.00
Warren House	210.00	90.00	100.00
Wheatley Courts	1625.00	840.00	627.00
Lincoln Heights Courts	1500.00	840.00	594.00
<b>Additional Unit Pricing Total</b>	1527.12	1479.25	1060.30
<b>Ratings</b>	21.00	36.00	19.00

**Cost Analysis for Landscaping**

**Unity Contractor Serv.    Wahl Landscape    Cedar Solutions**

<b>Routine Maintenance Service Fee per Cut</b>
--

Bella Claire	250.00	259.20 No bid.	
Blue Ridge	642.00	1036.80 No bid.	
Churchhill EstateTownhouses	250.00	259.20 No bid.	
Encanta Villa	344.00	388.80 No bid.	
Homestead	946.00	1036.80	454.28
La Providencia	344.00	388.80 No bid.	
Monterrey Park	780.00	518.40	297.04
Pecan Hill	642.00	324.00 No bid.	
Pin Oak I	250.00	324.00 No bid.	
Regan West Apartments	115.00	64.80 No bid.	
Sunshine Plaza	459.00	453.60 No bid.	
W. C. White	115.00	259.20 No bid.	
Woodhill	1564.00	1728.00	1000.47
Warehouse on Brazos St.	310.00	324.00 No bid.	
Central Office	918.00	518.40	378.28
Courtland Heights	250.00	388.80 No bid.	
Mirasol Townhomes & Cottages	918.00	864.00 No bid.	
Palm Lake	310.00	388.80 No bid.	
Sunflower	310.00	388.80 No bid.	
Villas de Fortuna	918.00	1123.20 No bid.	
Cross Creek	642.00	583.20 No bid.	
LC Rutledge	688.00	583.20 No bid.	
Morris C. Beldon	344.00	388.80 No bid.	
Highview	688.00	777.60 No bid.	
William Sinkin	344.00	518.40 No bid.	
Victoria Plaza	115.00	388.80 No bid.	
OP Schnabel	135.00	324.00 No bid.	
Lila Cockrell	310.00	388.80 No bid.	
South San	250.00	388.80 No bid.	
Towering Oaks	642.00	583.20 No bid.	
Mission Park	1032.00	1036.80	491.23
Riverside	642.00	583.20 No bid.	
Midway	135.00	259.20 No bid.	
Linda Lou	115.00	259.20 No bid.	
Sutton Homes	1110.00	1728.00	527.92
Le Chalet	115.00	194.40 No bid.	
Tarry Towne	115.00	518.40 No bid.	
Escondida	115.00	194.40 No bid.	
Williamsburg	115.00	194.40 No bid.	
Villa Veramendi	1032.00	1728.00	493.74
Springhill I	1290.00	864.00	616.23
Springhill II	847.00	518.40	437.64
Villa Tranchese	310.00	388.80 No bid.	
San Pedro Arms	115.00	64.80 No bid.	
Blanco Apts.	135.00	324.00 No bid.	
San Juan Homes	1462.00	1296.00	695.03
Castle Point	847.00	648.00 No bid.	
Alazan Apache Courts	2980.00	3456.00	2240.06
Cassiano Homes	2408.00	2419.20	1899.00

**Cost Analysis for Landscaping**

**Unity Contractor Serv.    Wahl Landscape    Cedar Solutions**

Charles Andrews	642.00	518.40 No bid.	
Cheryl West	918.00	864.00 No bid.	
Christ the King	459.00	691.20 No bid.	
College Park Apartments	250.00	259.20 No bid.	
Francis Furey	688.00	691.20	320.17
Frank E. Hornsby	310.00	388.80 No bid.	
Glen Park	115.00	194.40 No bid.	
Henry B. Gonzalez	310.00	388.80 No bid.	
Jewett Circle	250.00	259.20 No bid.	
Kenwood North	250.00	194.40 No bid.	
Lewis Chatham	310.00	259.20 No bid.	
Madonna	310.00	259.20 No bid.	
Marie McGuire	115.00	86.40 No bid.	
Matt Garcia	310.00	388.80 No bid.	
Westway	847.00	777.60	418.27
Olive Park	115.00	259.20 No bid.	
Park Place	847.00	1036.80 No bid.	
Park Square	250.00	259.20 No bid.	
Parkview	250.00	259.20 No bid.	
Pin Oak II	250.00	259.20 No bid.	
Raymundo Rangel	250.00	388.80 No bid.	
Sahara Ramsey	115.00	194.40 No bid.	
Sun Park Lane	250.00	388.80 No bid.	
TL Shaley	918.00	691.20	346.49
Villa De San Alfonso	115.00	259.20 No bid.	
Villa De Valencia	642.00	453.60 No bid.	
Salinas Medical Building	135.00	259.20 No bid.	
Villa Hermosa	115.00	129.60 No bid.	
Village East	250.00	259.20 No bid.	
Warehouse Tampico	344.00	259.20 No bid.	
Mirasol Single Family	963.00	1728.00 No bid.	
Mirasol Admin Building	135.00	194.40 No bid.	
Kenwood Manor	115.00	194.40 No bid.	
Colonel George Cisneros	310.00	388.80 No bid.	
Dietrich Road Apts.	115.00	194.40 No bid.	
Fair Avenue Apts.	310.00	388.80 No bid.	
<b>Maintenance Service Fee per Cut</b>			
Vacant Lots throughout City ¼ or less	50.00	50.00 No bid.	
Vacant Lots throughout City Greater than ¼ but less than or equal to 1/2	70.00	60.00 No bid.	
Vacant Lots throughout City Greater than ½ but less than or equal to 3/4	87.00	85.00 No bid.	
Vacant Lots throughout City Greater than ¾ but less than or equal to 1	115.00	100.00 No bid.	
Vacant Lots throughout City Greater than 1 but less than or equal to 5	386.00	375.00 No bid.	
Vacant Lots throughout City Greater than 5 but less than 10	631.00	750.00 No bid.	
Vacant Lots throughout City Greater than 10 but less than or equal to 15	500.00	1500.00 No bid.	

<b>Cost Analysis for Landscaping</b>	<b>Unity Contractor Serv.</b>	<b>Wahl Landscape</b>	<b>Cedar Solutions</b>
Vacant Lots throughout City Greater than 15 but less than or equal to 20	750.00	2250.00	No bid.
Vacant Lots throughout City Greater than 20 but less than or equal to 30	1250.00	2500.00	No bid.
Single-family residential lots throughout the City (scattered sites)	48.00	50.00	No bid.
Claremont	115.00	129.60	No bid.
Warren House	115.00	129.60	No bid.
Wheatley Courts	1110.00	1500.00	532.48
Lincoln Heights Courts	946.00	1382.40	No bid.
<b>Additional Unit Pricing Total</b>	2708.33	1787.55	1388.64
<b>Ratings</b>	38.00	31.00	28.00